



## **AUDIENCE INSIGHTS**

Understand your audience and how it evolves over time.



## TARGETED CAMPAIGNS

Connect with your audience pre- and post-film release.



# **INCREMENTAL BOX OFFICE**

Measure campaign effectiveness with detailed ROI reporting.

# **MEET YOUR AUDIENCE**

Access the audience of leading exhibitors across your country through world-leading technology that allows you to target millions of active moviegoers<sup>1</sup> using demographic, behavioral and transactional insights.

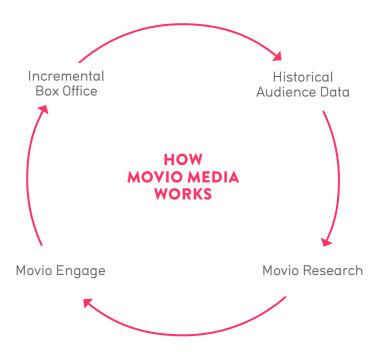




33% OF U.S CINEMA

**EXHIBITORS**<sup>2</sup>

1. who have transacted within the last 12 months.
2. of the Large Cinema Circuit (20+ screens).



## UNDERSTAND YOUR AUDIENCE

Movio Research is the definitive film market research platform with real-time data, describing the demographics, behaviors and movie viewership history of millions of cinema loyalty members<sup>3</sup>. Proprietary sampling is performed ensuring the age and gender distribution of the resulting population is consistent with the general movie-going population as per industry standards<sup>4</sup>. Let us show you what is actually happening throughout your film's theatrical run.



Proprietary Similarity Rating<sup>™</sup> algorithm identifies best fit 'comp' audiences<sup>5</sup>.



Access rich audience profiles and behavioral analysis as soon as tickets go on sale.



## VISUALIZE

Understand Audience Evolution™ trends for films showing and historical titles.

# **ACTIVATE YOUR AUDIENCE**

Movio Engage helps you understand what motivates moviegoers supporting informed budget, research, marketing and media decisions. Connect directly with the most avid moviegoers pre- and post- release to build awareness and demand for your movie using rich media campaigns rewarding their actions.



## **ENGAGE**

Connect with your most likely audience, drive brand awareness, motivate actions.



Obtain moviegoers' opinions and combine with theirbehavioral profile for unrivaled insight.



## MEASURE

Measure incremental revenue from actual transactional responses against control groups.

Movio is the global leader in marketing data analysis and campaign management for cinema exhibitors and distributors. A company of Vista Group International Ltd (NZX/ASX:VGL), Movio's mission is to revolutionize the way the film industry interacts with moviegoers. Movio maintains real-time, authoritative data on the loyalty activity and transactions of over 32 million customers.

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- 4. as described in the MPAA Theatrical Market Statistics 2014 report.
- 5. Movio Media's Similarity Rating measures the audience similarity between a pair of movies under consideration using actual movie viewership history.

<sup>3.</sup> cinema loyalty members aged 14 and over throughout USA